

Message Text

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PAGE 01 MADRID 00199 140640Z

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ACTION EUR-12

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FM AMEMBASSY MADRID

TO USDOC WASHDC

INFO SECSTATE WASHDC 805

UNCLAS MADRID 199

E.O. 11652: N/A

TAGS: BEXP, SP

SUBJ: GOS MINISTRY OF PUBLIC WORKS REQUESTS ASSISTANCE FOR
INFORMATION ABOUT U.S. EQUIPMENT

1. MR. JOSE EMILIO GARCIA OSET, CENTER OF HYDROGRAPHIC STUDIES, MINISTRY OF PUBLIC WORKS (ADDRESS: PASEO BAJO DE LA VIRGEN DEL PUERTO 3, MADRID) INFORMS EMBASSY HIS MINISTRY IS CONSIDERING PURCHASING MINI-RANGER III STANDARD SYSTEMS FROM MOTOROLA CORP. OR COMPLETE SYSTEMS COMPRESING CUBIC AUTOTAPE DM-40A, CUBIC APCS-40, ATLAS SO-10/EDIG-10 ECO-SONDA, AND EG & G SUB-SURFACE PROFILOR WITH REGISTER DPC, FROM CUBIC CORPORATION, SAN DIEGO CALIFORNIA. THIS EQUIPMENT, FOR WHICH MINISTRY HAS FUNDS, IS BEING CONSIDERED UNDER BIDS SUBMITTED BY 2 US FIRMS AND WILL BE USED IN SPAIN.

2. MIN PUB WORKS, HOWEVER, WHILE HAVING TECHNICAL SPECS FROM BOTH US COMPANIES IS UNFAMILIAR WITH THE EQUIPMENT. ACCORDINGLY MINISTRY OFFICIAL REQUESTED OUR ASSISTANCE IN OBTAINING FROM ONE OR MORE USG ORGANIZATIONS WHICH HAVE PURCHASED THIS EQUIPMENT A STATEMENT AS TO THE TECHNICAL REQUIREMENTS FOR WHICH THE MOTOROLA AND CUBIC WERE BOUGHT. MOTOROLA HAS INFORMED MINISTRY FOLLOWING USG OFFICES HAVE PURCHASED ITS SYSTEM: ARGONNE NATIONAL LABS, TENESSEE VALLEY AUTHORITY, AND U.S. NAVAL ACADEMY. CUBIC PRESENTED FOLLOWING BUYERS OF ITS SYSTEM: U.S. DEPT OF ARMY CORPS OF ENGINEERS, US DEPT OF ARMY TOPOGRAPHIC COMMAND, AND U.S. NAVAL OCEANOGRAPHIC OFFICE.

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3. ACTION REQUESTED/ AS MINISTRY OFFICIAL STATES CON-

TEMPLATED PURCHASE ENTAILS SIGNIFICANT SUM, COMMERCE REQUESTED CONTACT ONE OR MORE BUYERS LISTED ABOVE FOR MOTOROLA AND CUBIC AND ASK THAT A STATEMENT RE TECHNICAL REQUIREMENTS FOR WHICH MOTOROLA AND/OR CUBIC EQUIPMENT WAS PURCHASED. AS MINISTRY NOW HAS FUNDS BUT MAY LOSE THEM IF ORDER NOT PLACED IN NEAR FUTURE, MINISTRY WOULD LIKE STATEMENTS ASAP. STATEMENTS MAY BE EITHER SENT TO MR. GARCIA OSET DIRECTLY OR TO EMBASSY FOR PRESENTATION TO MINISTRY.
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